

2021 CORN AND SOYBEAN SEED

It's time to start thinking about seed for the 2021 growing season. Harvest is the optimal time to reflect on your 2020 seed choices. Did your hybrid or variety perform as advertised or how you wanted? Was that hybrid or variety well suited for that field? Ask your agronomist to help evaluate your crop's performance and determine next year's seed options. Discounts are available for early orders.



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CROP SERVICE NEWS

Crop Service Newsletter

Abilene — September 2020

GRID SAMPLING

When was the last time your field was soil sampled? Has it ever been grid sampled? Did you like the results you got from your soil sample? If you answered “no” or “I don't know” to these questions, you might consider getting your fields soil sampled. Grid sampling is a great way to see what is happening in the field on a smaller scale. Manage your field by the acre or in zones and increase your nutrient levels where it is needed most. Crop Service offers grid sampling and recommendations for all of your crop needs. Contact your Sales Agronomist to learn more.

“Once in your life you need a doctor, a lawyer, a policeman and a preacher, but everyday, three times a day, you need a farmer”



Wishing you and your families a bountiful
and safe fall harvest!

In This Issue

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- ♦ Wheat Starter Fertilizer
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Cover Crop Benefits

- Increased soil health
 - Increased soil organic matter
 - Higher production potential
 - Reduced compaction
 - Improved air and water movement through the soil
 - Increased nutrient recycling
 - Reduced erosion
 - Improved yields
- The overall health of your soil will affect the overall health of your crops. A long term commitment to using cover crops will result in a higher return on investment and yields.

FALL BURNDOWNS

Harvest is around the corner and winter annual weeds will soon be emerging. Consider a fall burndown with a residual to keep ahead of winter annual weeds. Applying atrazine or metribuzin in the late fall will provide a great residual for emerging winter weeds. If adding a residual, make sure you know exactly what the next crop will be and the rotation restrictions of each herbicide. Control of weeds in the fall is more manageable before or soon after emergence.

IMPORTANT NOTE:

Every farm is different. For specific recommendations for your farm, contact your Sales Agronomist.

Wes Jennings started at Crop Service in the summer of 2018 as an intern. Wes grew up on his family farm just south of Abilene and is the grandson of Alfred and Wilma Howie. He began full-time in May as an agronomist, once he graduated with his bachelors in Agronomy and a minor in Agricultural Economics from Kansas State University. At K-State, Wes was a national champion crops judger in the fall of 2019. Wes's accolades include being a Certified Crop Advisor, and he also has his 1A certification for being a custom applicator. Wes is excited to work with local producers in helping them become more profitable every year as we live in a time of narrow margins in the farm economy.

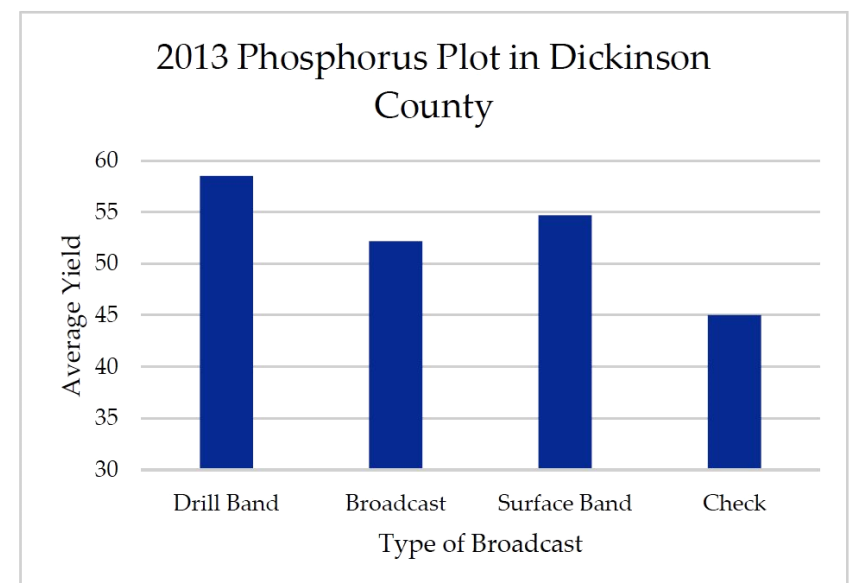


WHEAT STARTER FERTILIZER

Wheat planting is right around the corner and testing your soil is the best start to the season. A starter fertilizer application of nitrogen (N), phosphorus (P), potassium (K), and sulfur (S) will promote tillering, improve root development, and increase winter hardiness. Wheat is very responsive to phosphorus and shows in the yields. Applications that are near the seed, such as stripping or banding, are the most responsive and often the most economical. By placing a

concentration of fertilizer in the root zone, uptake is easier and less energy is expended. Minimizing soil contact keeps fertilizer in a more plant available form longer. Potassium and urea fertilizers should be used in moderation when banding to avoid potential toxicity to the seed. The addition of micronutrients has shown an increase in yields and overall plant health. Contact your Sales Agronomist about fertilizer options and pricing.

Economics of liquid vs. dry this year is different than it has been for the last 30 plus years. The benefit of banding over broadcast has proven time and again in research that wheat will benefit by 2-4 bushels average. On top of yield advantages today there is more than \$4.00 advantage to liquid over dry applications of a 50-30-0 blend.



The 4Rs are the cornerstone of any fertilizer application: **Right source** at the **Right rate**, at the **Right time** and in the **Right place**